



THE ADVANCED  
LEADERSHIP INSTITUTE

# Emerging Leaders Program

Our program takeaways  
prepare Black leaders for  
professional success.



## Leadership Strategies

Develop personal leadership strategies and clearly define professional goals.



## Negotiation Techniques

Improve negotiation techniques.



## Leadership Skills

Enhance essential leadership skills.



## Alumni Engagement

Ongoing support and connectivity for continued personal and professional growth.



## Effective Management

Learn skills needed to effectively manage teams.



## Organizational Culture

Gain deeper understanding of organizational culture and the ability to navigate it effectively.



**Program Dates:**  
October 2022 – April 2023

**Location:**  
Carnegie Mellon University | Pittsburgh, PA

### Who Should Attend?

Future Black leaders must have a minimum of 3-5 years of professional work experience in corporate, nonprofit, government, or entrepreneurial sectors. A Bachelor's degree or 5 years of additional, equivalent and relevant experience is required. Candidates may include strong individual contributors with supervisory aspirations or those in managerial positions who are growing in the leadership phase of their career. Applicants should have a strong desire to achieve professional excellence. This program is based in the greater Pittsburgh region.

**The Emerging Leaders Program supports Black professionals with higher level aspirations who are currently individual contributors or managers of people.**

This series will hone the skills new leaders need to move into higher levels of management, successfully navigate challenges they may encounter as leaders of color, and ensure their strategic rise up the organizational ladder.

This 12-session program is presented by The Advanced Leadership Institute in partnership with Carnegie Mellon University and in collaboration with the University of Pittsburgh, Robert Morris University, and Duquesne University. Participants will sharpen the hard and soft skills necessary for effective leadership. Participants will master topics such as executive presence, managerial effectiveness, organizational culture, negotiation strategy, mentorship and feedback, and building successful teams – all while addressing relevant potential roadblocks and how to surmount them.

Apply at [taliinstitute.org](https://taliinstitute.org)

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Delivered in partnership with: **Carnegie Mellon University**  
Tepper School of Business



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Emerging Leaders Program



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## Program Modules



### Establishing Career Goals

- Develop personal leadership strategies and define professional goals
- Build and sustain a strong and supportive professional network



### Building Equity In Your Career

- Executive presence and professional image
- Giving and receiving feedback
- Peer to peer mentoring and resilience



### Navigating Organizational Culture

- Authentic leadership
- Networking to meet your professional needs



### Business Insight For Success

- Negotiation strategies
- Innovation and creative problem solving



### Business Related Finance Insight

- Leveraging business intelligence
- Finance fundamentals



### Exemplifying & Driving Performance

- Work strategies to optimize performance
- Understanding management and the path to successful leadership

## Featured Faculty

### Robert Kelley

Distinguished Service Professor of Management |  
Carnegie Mellon University Tepper School of Business

### Leanne Meyer

Executive Director, Accelerate Leadership Center |  
Carnegie Mellon University Tepper School of Business

### Dr. Audrey Murrell

Professor of Business Administration, Psychology,  
Public and International Affairs  
Senior Research Fellow | David Berg Center for  
Ethics and Leadership  
Kenneth R. Woodcock Faculty Fellow  
University of Pittsburgh

### Eliada Wosu Griffin-EL, PhD

Associate Professor & Director of the Massey Center for  
Entrepreneurship and Innovation | Robert Morris University

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There is nothing quite like the Emerging Leaders Program out there. We are **investing in people** and asking companies to invest in their Black talent. For people who have shown leadership promise and skills, this program helps to **bring that potential out** in them.

– Evan Frazier, President and CEO  
The Advanced Leadership Institute

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The Emerging Leaders Program is made possible by the support of corporate and institutional partnership including these Presenting Sponsors:

